

The Nation's Largest and Only Dedicated OB/GYN Hospitalist Provider



Elevating the Standard of Women's Healthcare

Company Fact Sheet

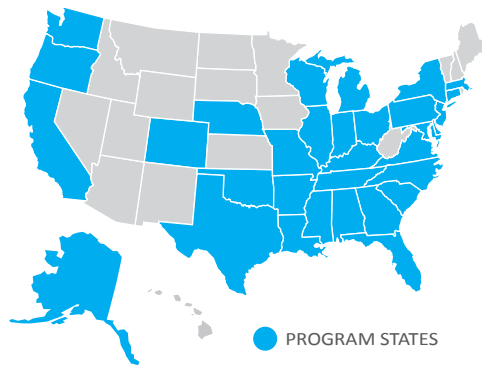
www.OBHG.com

Locations

- **Greenville Office**
777 Lowndes Hill Road, Building 1
Greenville, SC 29607
- **Houston Office**
16945 Northchase Drive, Suite 2150
Houston, TX 77060

At A Glance

- Current and onboarding hospital partners: **180+**
- States with programs: **32**
- Clinical Employees: **850+**
- Support team employees: **240+**



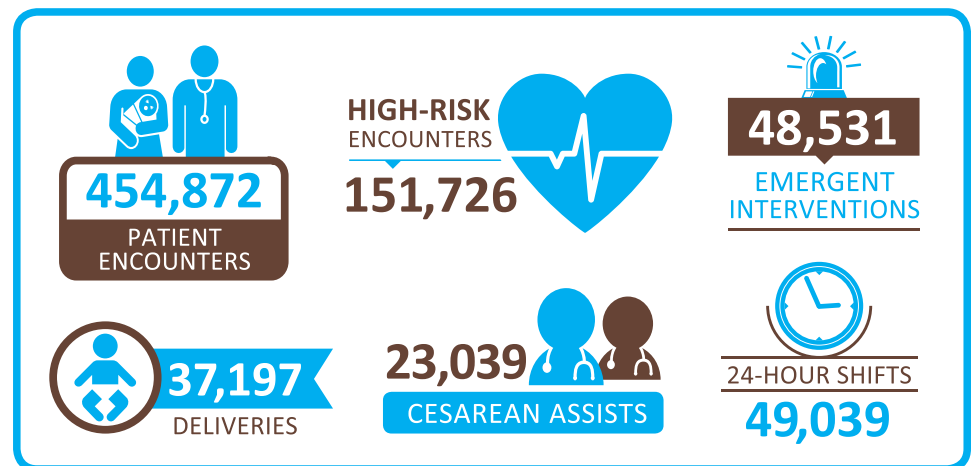
National Footprint

OBHG currently has OB hospitalist programs in the following states:

Alabama	Mississippi
Alaska	Missouri
Arkansas	Nebraska
California	New Jersey
Colorado	New York
Connecticut	North Carolina
Delaware	Ohio
Florida	Oklahoma
Georgia	Oregon
Illinois	Pennsylvania
Indiana	South Carolina
Kentucky	Tennessee
Louisiana	Texas
Maryland	Virginia
Massachusetts	Washington
Michigan	Wisconsin

Company Overview

Since 2006, Ob Hospitalist Group (OBHG) has led the nation in elevating the quality and safety of women's healthcare by delivering 24/7 real-time triage and hospital-based obstetric coverage to ensure consistent, timely care for patients as well as collaborative, non-competitive support for local OB/GYN physicians. As the original architect of the obstetric emergency department (OBED), OBHG ensures that every expectant or postpartum mother presenting to the hospital receives consistent and unconditional medical care by an experienced physician. OBHG leverages its national network of more than 850 dedicated clinicians in over 180 partner hospitals across 32 states to develop best practices in care which improve patient outcomes, reduce care variability and drive operational and financial efficiencies. To learn about the advantages of an OBHG program, visit www.OBHG.com or call 800.967.2289.



September 2018 - August 2019

Vision

To *elevate the standard of women's healthcare* by delivering specialized services that improve quality and positively impact the lives of women, newborns and the families we serve.

Core Operating Principles

- Primary focus on clinical quality and risk management through ongoing investment in our data and risk management capabilities
- Utilization of our network data to provide insights for continuous clinical, operational and financial improvement
- Proactive collaboration with local administration to set program objectives and other hospital vendors in adjacent departments
- Non-competitive partnership with local physicians through the Obstetric Services Agreement (OSA)
- Staffing a cohesive, engaged team, with at least three full-time physicians who are active throughout their shift on the floor and in the department through department committees and leadership positions

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Scope of Services

Active On-Site Coverage

- Triage of every patient entering the OBED
- Affordable, non-competitive support for OB/GYN physicians

Clinical Support

- Clinical leadership (site directors, medical directors)
- Clinical protocol implementation and management
- Physician training and continuing medical education (through OBHG University)

L&D / OBED Management

- Professional fee billing, coding, and collections
- Facility fee management

SAFE Program (Quality Management)

- Risk data reporting system
- Quality data and outcomes metrics tracking and analysis

Program Implementation

- Strategy and design of customized clinically integrated model
- Assistance in setting-up a state compliant OBED
- Implementation project management

Program Value Drivers



Patient Experience and Outcomes

- Reduced exposure to medical malpractice claims
- Improved quality metrics
- Improved management of unassigned patients and fewer unattended deliveries



Staff and Local Physician Engagement

- Greater ability to recruit and retain new physicians
- Increased physician leadership through strong site director
- Reduced burnout and improved profitability for local physicians



Financial Improvement

- OBED facility fee charges with more appropriate acuity scores
- Increased volume and capture driven by improved physician relationships
- Reduced staff turnover

Executive Leadership



Leonard L. Castiglione
Chief Executive Officer



Mark Simon, MD, MMM, CPE
Chief Medical Officer



Marc L. Kerlin
Chief Growth Officer



Kevin Krenzke
Chief Financial Officer



Cheryl Slack
Chief Human Resources Officer



Nick Sacco
Executive VP of Operations

For more information,
call 800.967.2289 or visit
www.OBHG.com

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Some of Our Partners

